

BUSINESS EXCELLENCY CONSULTANTS





Welcome

Welcome to **Business Excellency Consultants**, where we take pride in being your premier destination for all architectural ironmongery consultancy needs. As your dedicated strategic ally, we are committed to guiding you towards achieving unparalleled excellence from project inception to completion. Join us on an inspiring voyage filled with innovation, productivity, and triumphant outcomes.

It's time **to elevate your projects** to new heights of success **with our unparalleled technical expertise and unwavering dedication.**

Who are We?



We are **Business Excellency Consultants**; we transcend the traditional role of a supplier. We are architectural ironmongery consultants, your **single point of responsibility contract** and strategic partner, delivering technical expertise from inception to execution and completion, providing access to a vast array of products from our authorized channel partners, leveraging our best in industry partnerships to deliver steadfast technical and overall assistance in design-build projects and seamless installation services to ensure your project's timely success without any cost overruns.



our Vision

To lead in providing innovative building materials, ensuring flawless project execution and eliminating costly revisions and delays.

our Mission

To proactively meet client needs with high-quality materials, ensuring seamless execution and on-time, on-budget project completion.

our Values

Quality PRICE

Quality: Delivering only the best top-tier materials and solutions.

P: Proactivity

R: Reliability

I: Innovation and Integrity

C: Collaboration and Customer-Centricity

E: Efficiency



P

Proactivity: Understanding and addressing needs before they become issues.

R

Reliability: Ensuring timely, accurate deliveries.

I

Innovation: Continuously seeking better ways to serve our clients.

Integrity: Operating with honesty, ethics and transparency.

C

Collaboration: Partnering closely with End Clients, Architectural and General contracting firms.

Customer-Centricity: Prioritizing client success, reliability and satisfaction.

E

Efficiency: Optimizing resources to save time and costs.

What do we do?

As architectural ironmongery consultants, we are your go-to **problem solvers!** Picture us as your trusty sidekicks, swooping in with our wisdom to tackle design dilemmas and construction conundrums. We will guide you through the maze of hardware options, provide technical specifications and all round support even in installations **ensuring your project sails smoothly from inception to completion without time and cost overruns.**





Our Approach

Technical Specifications Assistance: Our experts provide detailed technical guidance, helping you select the right materials and products tailored to your specific needs. Whether it's optimizing for sustainability or cost-efficiency, we've got you covered.

Access to Multiple Products: With our extensive network of authorized channel partners, you gain access to a diverse range of high-quality building materials. We ensure you get the best products at competitive market rates.

Seamless Installations: From initial planning to final execution, our experienced team ensures smooth installations. We save you time and resources while delivering top-notch results.



**What sets us
Apart ?**



Comprehensive Solutions:

We offer a full suite of services that go beyond mere material supply, ensuring your project's success from start to finish.

Tailored Expertise:

Our team consists of architectural ironmongery consultants with deep knowledge and experience, providing personalized advice and solutions.



Reliable Partnerships:

We partner with the industry's top brands, guaranteeing access to the highest quality products and services.

Cost-Effective Solutions:

Our bundled packages and competitive pricing ensure that you get the most value for your investment without sacrificing quality.



Products and Partnerships

We take pride in being authorized channel partners and professional installation experts for a wide range of leading brands. Our comprehensive product line is designed to meet the diverse requirements of various industries, offering a multitude of solutions. Below are some of the top-tier brands we represent:





click the logo to explore variety of product ranges



and more



Associated Partnerships

We are not only engaging with top-tier product brands but also collaborating with a prestigious group of renowned general contractors and architects who are thrilled with our exceptional services!

general contractors

- Dev Associates
- Vadan Interior
- Kalakrutii Associates
- AnJ design
- R K Interiors
- Eleganz Interior
- M cube

architectural firms

- Hafeez Contractor
- P G Patki
- Edifice
- Effusion Design
- M Moser
- Gensler
- Z Z architect
- Rajiv Kasat
- RPDS
- Concept Consilio
- Space Matrix

Clients Served

Our array of clients resembles an expansive ocean mirroring our boundless expertise. Among this wealth are those we have assisted whether directly or indirectly through collaborations. To name a few, as below.



Morgan Stanley

JPMORGAN
CHASE & CO.



McKinsey
& Company

XPO



Anantam
(HNI) RIL



SIEMENS



and more



A few Testimonials

BEC's team has been a great support in architectural ironmongery and provided us with estimates, BOQs, and other tender documents for our hospitality - mall projects. We appreciate their efforts to make multiple revisions before executions and yet eliminate last minute hassle for seamless executions.
[P.G Patki Team]

Excellent coordination, timely delivery and snag-free execution
[Dev Associates]

Mr. Ganesh has through knowledge of the products and technically very sound. Very efficient and completed the project in the stipulated time.
[Hafeez Contractor Team]

Overall, a great experience working with Ganesh and his Team, Good service, work completed on time as per expectations.
[Director -Rigved Landmarks]

and more



Our Commitment to Sustainability

Partnerships for Sustainability: We collaborate with organizations and initiatives that promote green building and sustainability.

Eco-Friendly Materials: We prioritize and recommend the use of sustainable, eco-friendly building materials in all our projects, helping reduce the environmental impact.

Green Building Practices: Our initiatives include recommendations of energy-efficient and sustainable products in technical specification, waste reduction strategies, and the use of renewable resources.



**GROW BIG WITH
BUSINESS EXCELLENCY**

GET IN TOUCH



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<https://www.businessexcellency.co.in/home>

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